



A POLYCOM PROMOTION

Polycom4SIP – Phone Trade-in Program

Experience the latest technology from Polycom. Replace your old desk phones and take advantage of our bigger trade-in rebates.

Rebate amounts valid from May 1 through December 31, 2016 when you replace 5 or more phones.

Polycom® VVX® Business Media Phone Solutions

Polycom® VVX® 600 Family

Enhance productivity and enrich collaboration with the ultimate, all-in-one, one-touch desktop UC solution designed specifically for executives, managers and knowledge workers. The VVX 600 business media phone delivers a best-in-class personal communications experience with an extensive list of easy-to-use features that complement the way you work.

Polycom® VVX® 500 Family

Designed for a broad range of UC environments, the VVX 500 improves productivity through a touch-screen interface. It also serves as an application platform that complements the applications on the user's computer.

Polycom® VVX® 400 Family

Give your call attendant a high-quality, cost effective UC solution that will handle their moderate call volume and provide them with the advanced telephony features they expect from a modern media phone.

Polycom® VVX® 300 Family

Give your cubicle worker the best experience with this high quality UC Business Media Phone. Designed for a broad range of environments for small and medium businesses.

Polycom® VVX® 201

Entry-level two-line IP phone with HD sound quality and 2 Ethernet ports.

Polycom® VVX® D60 Wireless Handset

Enjoy untethered calls with Polycom VVX functionality and quality.

Polycom® SoundStation® IP 5000, IP 6000 and IP 7000 conference phones

Industry leading conference phones designed for all voice collaboration experiences.

Polycom® VVX® Camera

Add Polycom® VVX® Cameras to the VVX 500 or VVX 600 phones and bring video to the desktop for additional rebates.

Polycom4SIP – Polycom Phone Trade-in Rebate Program

Qualified new equipment and rebate amounts when you replace 5 or more phones.

| Part Number | Description | Rebate |
|---|--|----------|
| Polycom® VVX® Business Media Phone Solutions | | |
| 2200-40250-025 | VVX 101 1-line Desktop Phone | \$5.00 |
| 2200-40450-025 | VVX 201 2-line Desktop Phone | \$15.00 |
| 2200-46135-025 | VVX 300 6-line Desktop Phone | \$20.00 |
| 2200-48300-025 | VVX 301 6-line Desktop Phone | \$20.00 |
| 2200-46161-025 | VVX 310 6-line Desktop Phone | \$20.00 |
| 2200-48350-025 | VVX 311 6-line Desktop Phone | \$20.00 |
| 2200-46157-025 | VVX 400 12-line Desktop Phone | \$30.00 |
| 2200-48400-025 | VVX 401 12-line Desktop Phone | \$30.00 |
| 2200-46162-025 | VVX 410 12-line Desktop Phone | \$30.00 |
| 2200-48450-025 | VVX 411 12-line Desktop Phone | \$30.00 |
| 2200-44500-025 | VVX 500 12-line Business Media Phone | \$50.00 |
| 2200-48500-025 | VVX 501 12-line Business Media Phone | \$50.00 |
| 2200-44600-025 | VVX 600 16-line Business Media Phone | \$75.00 |
| 2200-48600-025 | VVX 601 16-line Business Media Phone | \$75.00 |
| 2200-17823-001 | VVX D60 Base Station with Wireless Handset | \$10.00 |
| 2200-46200-025 | VVX Camera | \$10.00 |
| 2200-30900-025 | SoundStation IP5000 (SIP) conf phone | \$50.00 |
| 2200-15660-001 | SoundStation IP6000 (SIP) conf phone | \$50.00 |
| 2200-40000-001 | SoundStation IP 7000 (SIP) conf phone. | \$250.00 |
| 2230-40300-001 | SoundStation IP 7000 (SIP) conf phone. | \$250.00 |
| 2230-40600-025 | SoundStation IP 7000 (SIP) conference phone. | \$250.00 |

Eligible Competitive Displacement Equipment:

Any working business grade desktop phone from a vendor other than Polycom qualifies for the offer.

Eligible Polycom Legacy Equipment:

The following discontinued Polycom SoundPoint IP phones qualify: SPIP 300, SPIP 301, SPIP 320, SPIP 430, SPIP 500, SPIP 501, SPIP 600 and SPIP 601.

Polycom4SIP – Polycom Phone Trade-in Rebate Program

Terms and Conditions

1. Program valid from May 1 - December 31, 2016 in North America when you replace 5 or more phones..
2. The equipment being replaced must be in use and in working condition prior to disposal to be eligible for this rebate program.
3. Customers must purchase or enter into a 36 month or longer non-cancellable service contract or leasing agreement for a new qualified system, and replace an eligible system to qualify for this rebate program.
4. All phones must be traded-in for desktop phones or conference phones on a one-for-one basis. Desk or conference phone expansion units are not eligible as trade-ins.
5. The Polycom4SIP – Polycom Phone Trade-in Rebate Program Claim Form, with all required documentation, must be submitted within **90** days of purchase for new equipment purchases or within **150** days from date of contract for customers of long-term contracts. Note: If the completed documentation is not received within 90 days from date of purchase or within 150 days from date of signature on long term telecommunications services contracts, program participation will be declared invalid, and the customer will not receive the rebate. Rebates checks made payable to the **End User/Customer** will be sent within 6-8 weeks after claim is accepted as valid.
6. There is a minimum of **5** phones per claim. You are encouraged to submit all phones on one claim.
7. There is a limit of 200 phones per customer under this Program.
8. Required documentation is:
 - a) Completed Polycom4SIP Claim Form including both:
 - i) Signed Authentication
AND
 - ii) New Equipment Listing with model and serial numbers for each new phone for which a rebate is requested
AND
 - iii) Replaced Equipment Listing
 - b) Proof of Purchase (one of the below):
 - i) Invoice for new equipment purchases dated between May 1 - December 31, 2016.
 - ii) Long-term Equipment LEASE or Services contract AND first month's invoice for long term Equipment LEASE or Telecommunications Services contract
 - a) Long-term Equipment LEASE or Services contract must be signed between May 1 - December 31, 2016. First month's invoice must be dated no later than 150 days after contract date.
 - b) Contract must show quantities and descriptions of Polycom equipment being leased or put into use.
 - c) First month's invoice must either list the quantities and descriptions of the Polycom equipment being put into use or reference the lease or services contract by name or number; OR
 - iii) For projects combining telecommunication services with Polycom equipment, the project invoices must refer to the deliverables in the project Statement of Work, which must show the quantities and descriptions of the Polycom equipment being purchased.
 - a) Statement of Work, or services project contract containing the SoW, must be dated between May 1 - December 31, 2016
 - b) Final project invoice must be dated no later than 150 days after project contract.
9. All documentation must be emailed to Polycom@rebate-zone.com or:
Polycom4SIP – Polycom Phone Trade-in Rebate Program
Promotion Code Dept H747149
P.O. Box 100517
White Bear Lake, MN 55110-0517
Fax: 877-663-8215
10. Customer will be sent an email confirmation when their claim is received. Polycom is not responsible for lost or misdirected email, mail, or faxes.
11. Polycom or Polycom's Rebate Administrator has the right to call the customer at any time for verification purposes.
12. This offer is valid in the United States and Canada and is void where prohibited or otherwise restricted by law.
13. This offer may not be combined with any other promotional offer or discounts, and Polycom reserves the right to modify or cancel this program at any time.
14. No exceptions to this program will be allowed. Polycom has the right to deny all claims that do not meet the criteria outlined in this document.
15. Any questions regarding this program should be addressed to Polycom@rebate-zone.com or 1-866-665-7402 between the hours of 8-4:30 CST..

Important—Please read!

How many new Polycom phones purchased _____

How many older phones are you replacing _____

See the list below for the required documents for this rebate request. Please note that the documentation is different depending on how you purchased your phones.

Note: You must have a minimum of 5 new phones and an equal number of older phones to trade-in for this claim. Please contact your Polycom retailer if you do not meet this requirement.

| Documents Needed for Claim | Polycom Phones Purchased in Full | Polycom Phones Purchased or Leased over Time |
|---|----------------------------------|--|
| Completed Claim Form | x | x |
| Invoice as proof of purchase | x | x |
| 36 month or longer Services Contract or Lease Agreement | | x |

Important facts to consider prior to submitting this claim. Please review your attached documents for confirmation of this information.

1. Was the purchase made or contracted between May 1 and December 31, 2016?
2. Am I trading-in at least the same number of older phones as the number of new Polycom phones purchased?
3. Do I have the model and serial numbers for each new Polycom phone? This information can be found under each phone or on the barcode label affixed to each unit box. Contact your Polycom retailer if you do not have this information.

Polycom4SIP – Polycom Phone Trade-in Rebate Program Claim Form

Promotion Code Dept. H747149

Program valid from May 1 to December 31, 2016

Customer Information:

Company Name _____

First Name _____ Last Name _____

Address _____

City _____ State/Province _____ Postal Code _____

Phone _____ Email _____

Polycom Retailer Information (Company who sold you the Polycom equipment):

Company Name _____

First Name _____ Last Name _____

Address _____

City _____ State/Province _____ Postal Code _____

Phone _____ Email _____

Question?

Email us at Polycom@rebate-zone.com or call 1-866-665-7402 between the hours of 8-4:30 CST.

Polycom4SIP – Polycom Phone Trade-in Rebate Program Claim Form

Company Name _____

New Equipment:

- Purchase – attach Polycom Retailer invoice for proof of purchase
- 36 Month Lease Contract – attach partner contract AND 1st month’s invoice for proof of purchase
- IT Project - attach contract or Statement of Work AND final invoice for proof of purchase

| Part Numbers | Description | Quantity | Rebates | Extended Rebate |
|---|--|----------|----------|-----------------|
| Polycom® VVX® Business Media Phone Solutions | | | | |
| 2200-40250-025 | VVX 101 1-line Desktop Phone | | \$5.00 | |
| 2200-40450-025 | VVX 201 2-line Desktop Phone | | \$20.00 | |
| 2200-46135-025 | VVX 300 6-line Desktop Phone | | \$20.00 | |
| 2200-48300-025 | VVX 301 6-line Desktop Phone | | \$20.00 | |
| 2200-46161-025 | VVX 310 6-line Desktop Phone | | \$20.00 | |
| 2200-48350-025 | VVX 311 6-line Desktop Phone | | \$20.00 | |
| 2200-46157-025 | VVX 400 12-line Desktop Phone | | \$30.00 | |
| 2200-48400-025 | VVX 401 12-line Desktop Phone | | \$30.00 | |
| 2200-46162-025 | VVX 410 12-line Desktop Phone | | \$30.00 | |
| 2200-48450-025 | VVX 411 12-line Desktop Phone | | \$30.00 | |
| 2200-44500-025 | VVX 500 12-line Business Media Phone | | \$50.00 | |
| 2200-48500-025 | VVX 501 12-line Business Media Phone | | \$50.00 | |
| 2200-44600-025 | VVX 600 16-line Business Media Phone | | \$75.00 | |
| 2200-48600-025 | VVX 601 16-line Business Media Phone | | \$75.00 | |
| 2200-17823-001 | VVX D60 Base Station with Wireless Handset | | \$10.00 | |
| 2200-46200-025 | VVX Camera | | \$10.00 | |
| 2200-30900-025 | SoundStation IP5000 (SIP) conf phone | | \$50.00 | |
| 2200-15660-001 | SoundStation IP6000 (SIP) conf phone | | \$50.00 | |
| 2200-40000-001 | SoundStation IP 7000 (SIP) conf phone. | | \$250.00 | |
| 2230-40300-001 | SoundStation IP 7000 (SIP) conf phone. | | \$250.00 | |
| 2230-40600-025 | SoundStation IP 7000 (SIP) conference phone. | | \$250.00 | |

New Equipment Listing: List model and serial number of each new Polycom phone for which you are requesting a rebate. Please complete if this information is not provided on your Polycom Retailer invoice or other proof-of-purchase documents. (Attach separate schedule if needed)

| Polycom Model Number | Polycom Serial Number |
|----------------------|-----------------------|
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |

| Polycom Model Number | Polycom Serial Number |
|----------------------|-----------------------|
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |

Note: Rebates will be paid only on verified phone purchases.

Authentication

I acknowledge and agree that the rebate offered for the Polycom products purchased and the equipment being replaced complies with the terms and conditions outlined in the Polycom4SIP–Polycom Phone Trade-in Rebate Program documentation.

On behalf of _____(company name), I do hereby certify by my signature below, that the equipment being replaced was originally purchased on _____(date of original purchase), and was installed and in use in our normal business operations.

Signature _____ Date _____

(Must be signed by an authorized End User customer representative)

Send completed documentation to: *polycom@rebate-zone.com* (Email Subject line must contain: Polycom4SIP–Polycom Phone Trade-in Rebate Program–Promotion Code Dept H747149)

Or:

Polycom4SIP – Polycom Phone Trade-in Rebate Program
Promotion Code Dept H747149
P.O. Box 100517
White Bear Lake, MN 55110-0517
Fax 877-663-8215



Official use only

Date Received _____ Approved/Denied _____